

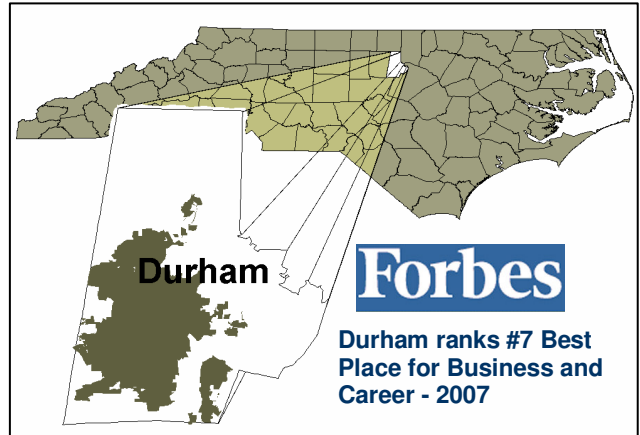
DURHAM & DURHAM COUNTY

NORTH CAROLINA

2008

Durham County enjoys a population and economic base that is diverse and growing. More than 64 identified nationalities are represented here and that cosmopolitan character meshes well with a business community that ranges from the health care services provided by Duke University Medical Center to the computer development and manufacturing activities found at companies like IBM and Nortel Networks.

Durham County is located at the apex of the vast Research Triangle region, centered among the cities of Durham, Chapel Hill, and the state capital, Raleigh. These three anchors encompass the world-renowned Research Triangle Park ("RTP"). RTP, located primarily in southern Durham County, is the world's most successful university-related research and development business park.



www.durhamchamber.org

► POPULATION

	City of Durham	Durham County
2008	209,009*	252,089**
2007	209,009	248,516
2006	209,009	246,896
2005	204,680	242,354
2004	201,279	238,986
2003	197,902	235,644
2002	195,618	233,446
2001	192,033	229,217
2000	187,035	223,314
1999	177,650	218,455
1998	172,004	211,708
2010 (proj.)		267,218

Sources: US Bureau of the Census, Population Estimates; *2006 data most current; **State Data Center, Office of the Governor

Durham-Raleigh-Cary CMSA (2007) 1,635,974

44th Largest MSA in the USA; 12th Fastest Growing Market

Source: Durham City-County Planning ('91-'99); US Census Bureau (90, 00 and MSA), NC State Demographer (projections)

► HOUSING (2007)

Housing Units *	112,816
Households	100,118
Persons per Housing Unit	2.2

Source: US Bureau of the Census, American Community Survey 2006

*Source: Durham City-County Planning Department, July 2007

► POPULATION DISTRIBUTION (2006)

Distribution by Race & Ethnicity

	Countywide	City Only
White	47.5%	42.3%
Black/African American	37.0%	41.6%
Hispanic (any race)	11.6%	12.5%
Asian	4.2%	4.5%
Multi-Racial	1.9%	1.7%
American Indian/Alaska Native	0.2%	0.2%
Native Hawaiian/Pacific Islander	0.1%	0.1%

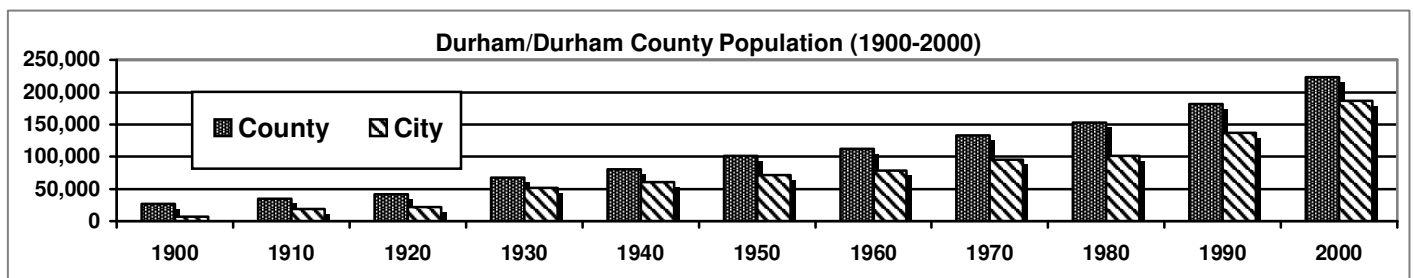
Source: American Community Survey 2006, US Bureau of the Census

Distribution by Age (2006)

Under 10	14.6%	14.1%
10 – 19	12.8%	13.2%
20 – 24	7.8%	7.9%
25 – 34	16.3%	17.7%
35 – 44	16.4%	16.4%
45 – 54	13.5%	13.2%
55 – 64	9.4%	8.5%
65 – 74	4.8%	4.2%
75 – 84	3.3%	3.3%
85 & Over	1.3%	1.4%
Median Age	34.1 yrs.	31.0 yrs.*

Source: American Community Survey 2006, US Bureau of the Census

*US Bureau of the Census 2000 (median age City data only)



DURHAM & DURHAM COUNTY, NORTH CAROLINA

▶ LABOR AVAILABILITY (2007)

Durham County Labor Force	137,684
Employment	132,608
Unemployment	5,076
Annual Avg. Unemployment Rate (2007)	3.8%
Latest Monthly Unemployment Rate (Dec 07)	3.7%
Durham MSA Labor Force	259,081
Employment	249,618
Unemployment	9,463
Annual Avg. Unemployment Rate (2007)	3.8%
Latest Monthly Unemployment Rate (Dec 07)	3.7%

Source: NC Employment Security Commission (www.ncesc.com)

▶ RESIDENT INCOME

Mean Household Income (2007)	\$86,321*
Per Capita Personal Income (2007)	\$36,388*
Median Household Income (2004)	\$44,048

Source: US Census (Median HH Income), Woods & Poole (Mean HH Income, Per Capita Income, *adjusted for inflation)

▶ MAJOR NON-MANUFACTURING EMPLOYERS

Duke University & Health System	30,551
Durham Public Schools	5,489
GlaxoSmithKline	5,272
Blue Cross Blue Shield of North Carolina	2,745
Durham City Government	2,336
Veterans Affairs Medical Center	2,162
Research Triangle Institute	2,117
Fidelity Investments	1,900
Durham County Government	1,435
North Carolina Central University	1,300
National Institute of Environmental Health Sciences	1,400
US Environmental Protection Agency	1,199
Sterling Healthcare	1,200
Quintiles Transnational	1,000
Measurement Incorporated	889

▶ MAJOR MANUFACTURING EMPLOYERS

IBM (International Business Machines)	11,530
Nortel Networks	2,600
Lenovo Group, Ltd.	2,300
Cree, Inc.	1,308
AW North Carolina	1,188
Silver Line Windows	650
bioMerieux	620
Teleflex Medical	500
PBM Graphics, Inc.	474
Durham Exchange Club Industries, Inc.	360
Burt's Bees, Inc.	334
Bowe, Bell & Howell Mail & Messaging Technologies	313
GE Aviation	300
Sanmina - SCI Corporation	293
Freudenberg Nonwovens	292

Source: Durham Chamber of Commerce (www.durhamchamber.org)

▶ EMPLOYMENT-BY INDUSTRY (2ND Q 2007)

Industry	Average Quarterly Employment	%	Average Weekly Wage
Private Employment	164,283	90.0	\$1,067.00
Construction	6,008	3.3	\$777.36
Manufacturing	33,225	18.2	\$1,898.70
Transportation and Warehousing	2,625	1.4	\$751.03
Information	3,098	1.7	\$1,178.43
Wholesale Trade	5,878	3.2	\$1,506.27
Retail Trade	13,196	7.2	\$444.39
Finance and Insurance	7,327	4.0	\$1,170.10
Real Est.: Rent/Lease	1,982	1.1	\$833.73
Professional & Technical Services	18,447	10.1	\$1,367.17
Government	18,220	10.0	\$1,014.67
Total	182,503	100.0	\$1,057.00

Source: NC Employment Security Commission (www.ncesc.com)

▶ WAGE RATES* (2006)

Hourly Earnings Selected Occupations	Weighted Average	Entry Level
Precision Assembler, Level 1	\$10.25	\$8.67
Molding Machine Operator, Level 1	\$13.09	\$9.98
Electronic Assembler, Level 1	\$10.39	\$8.95
Machine Operator, Level 1	\$13.29	\$7.62
CNC Machine Operator, Level 1	\$12.99	\$12.87
Material Handler-Receiving/Storage	\$11.96	\$9.91
Facility Mainten. Mechanic, Level 1	\$16.98	\$10.71
Machinist-Maintenance	\$17.75	\$15.97

Weekly Earnings Selected Occupations	Weighted Average	Entry Level
Data Entry Operator	\$482	\$410
Accounting Clerk, Level 1	\$558	\$240
Computer Operator, Level 1	\$649	\$427
Telemarketing Sales Rep.	\$638	\$231

Monthly Earnings Selected Occupations	Weighted Average	Entry Level
Office Manager, Level 1	\$3,743	\$2,210
Chemist, Level 1	\$4,599	\$2,601
Production Supervisor, Level 1	\$4,420	\$2,583
Facility Maintenance Supervisor	\$4,721	\$2,292
Network/Telecom Analyst	\$5,285	\$3,417
Research Scientist, Level 1	\$5,029	\$4,104
Systems Analyst, Level 1	\$5,550	\$4,500
Applications Programmer	\$5,091	\$3,062
Electrical Engineer	\$5,727	\$4,800

Source: Capital Associated Industries (www.capital.org)

*Data for Research Triangle Region

DURHAM & DURHAM COUNTY, NORTH CAROLINA

► EDUCATION

Public School District: Durham Public Schools

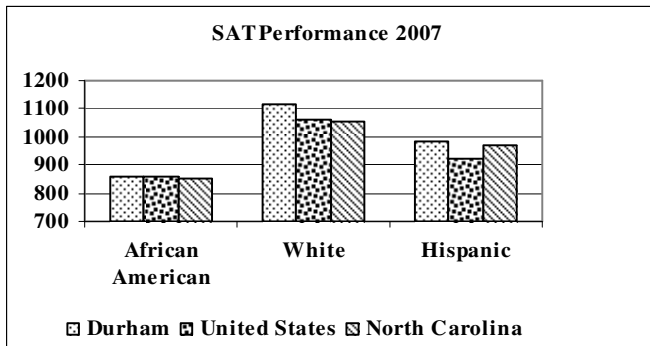
Enrollment: (2007-08) 32,749

Avg. Expenditure per Pupil: (2004-2005) \$8,107

Drop Out Rate (Grades 7—12): (2006-2007) 3.4%

Selected Teacher/Student Ratios (2007)

Kindergarten	1: 21.5	Grades 6-8	1: 25
Grades 1-2	1: 22.75	Grades 9-12	1: 27.5
Grades 3-5	1: 25.5		



Higher Education

2006 Enrollment

Duke University 13,373

North Carolina Central University 8,675

Durham Technical Community College 5,105

Additionally, NC Wesleyan College and Shaw University have satellite campuses in Durham.

Educational Attainment (2006) – age 25 and over

Bachelor's Degree or Higher 41.0%

High School Graduate or Higher 85.0%

Source: Durham American Community Survey 2006, (US Bureau of the Census)

► UTILITIES

Electricity: Duke Power Co., a division of Duke Energy, provides electrical service to Durham residents and businesses.

Natural Gas: PSNC Energy provides gas service to residents and businesses of Durham County.

Water & Sewer: The City of Durham provides city water services to 80% of all county residents. Durham's water system has a rated capacity of 52 millions gallons a day, with a 35% surplus. The City also provides the majority of wastewater service to the county. The system currently operates at 50% of its rated capacity. Durham County provides sewer service to portions of southern Durham County, including Research Triangle Park.

Telecommunications: Verizon is the incumbent local service provider for Durham County. Durham County has been a 100% fiber optic, SONET-ring-based telecom system since 1993. Durham's infrastructure is among the most advanced in the nation.

► TRANSPORTATION

Interstate Highways: Two interstates pass through Durham providing immediate access to the Southeast's "Boom Belt" via I-85's route from Richmond, VA to Atlanta, GA, and across the United States via I-40's passage from Wilmington, NC to Barstow, CA.

Other Major Thoroughfares: US 15; US 501, NC 54; NC 55, NC 147 (The Durham Freeway), and NC 751.

Air: RDU International Airport; located 11 miles (18 km) from Downtown Durham and 5 miles (8 km) from Research Triangle Park and is served by 21 major, regional and commuter carriers with more than 500 daily arrivals and departures. RDU's five major cargo carriers handled more than 116,000 tons of enplaned and deplaned air freight cargo in 2007.

Rail: Norfolk Southern Railway and CSX Transportation provide rail freight service to Durham. Amtrak provides passenger rail service to Durham twice daily on the Carolinian and Piedmont lines.

Ports: The Port of Wilmington is Durham's nearest major commercial port, located approximately 150 miles (245 km) southeast of the county. Wilmington is designated as a Foreign Trade Zone and offers more than 1.5 million square feet of contract warehouse space. Recently named one the US's fastest growing ports by Dun & Bradstreet.

► LOCATION

Highway distance from Downtown Durham:

	(miles)	(km)
Atlanta, GA	380	611
Baltimore, MD	300	482
Charlotte, NC	140	225
Chicago, IL	840	1,350
Los Angeles, CA	2,520	4,051
Miami, FL	825	1,326
Nashville, TN	515	828
New York, NY	480	772
Raleigh, NC	25	40
Washington, DC	265	426

Source: Mapquest.com

For More Information, Explore Our Website at:

www.durhamchamber.org



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DURHAM & DURHAM COUNTY, NORTH CAROLINA

► TAXES

Corporate Income Tax: 6.9% of net taxable income under Internal Revenue Code.

Corporate Franchise Tax: A tax of \$1.50 per \$1,000 of one of three bases (capital stock, 55% of tangible property, or the book value of tangible property minus debt to acquire such property) is imposed upon corporations doing business in the State.

Personal Income Tax: Filing status and income bracket determine a statewide tax of 6.0% - 8.25%. Example of "Married Filing Jointly" status appears below:

If your filing status is Married, Filing Jointly or Qualifying Widow(er);

and your net taxable income is more than:	but not over:	your tax is:
\$0	\$21,250	6% of net taxable income
\$21,250	\$100,000	\$1,275 + 7% of the amount over \$21,250
\$100,000	\$200,000	\$6,787.50 + 7.75% of the amount over \$100,000
\$200,000		\$14,537.50 + 8.25% of the amount over \$200,000

Property Tax: Local property taxes are levied on real estate and tangible personal property. Household property in the personal residence of the owner is exempt from taxation. At the time of valuation, property is assessed at 100% of real value. Effective Tax Rate accounts for inflation since last reval. (2005) and may be applied to current market values.

Property Tax Levy per \$100 Assessed & True Value

	Municipal	County	Total	Tax Ratio*	Effective Tax Rate
City of Durham	\$0.6180	\$0.8340	\$1.452	-	\$1.452
Durham County	N/A	\$0.8340	\$0.8340	-	\$0.8340

Tax Ratio = Avg. Assessed Value/Current Avg. Market Value

Sales & Use Tax: A sales tax of 6.75% is assessed on the retail sale of most goods and services by the State. Food intended for home consumption is taxed at 2%.

Highway Use Tax: A one-time fee of 3% of book value is imposed by the State upon the initial registration of a motor vehicle.

Source: NC Dept. of Revenue

For more information related to Durham & Durham County's advantages for business, please contact:

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► LOCAL GOVERNMENT

Durham County: A body of five commissioners, elected at-large, oversees the affairs of county government in a commissioner-manager form where the Board of Commissioners appoints a County Manager to executive the affairs of the county, including budgetary and personnel issues. Durham County was founded in 1881 under an act of the state's General Assembly that apportioned the county's territory from the neighboring counties of Orange & Wake. The City of Durham is the county seat.

City of Durham: A city council of 7 members, elected in a combination of three at-large and three wards plus a mayor, governs the affairs of the only municipality in Durham County. Chartered in 1869, the city is operated under a council-manager structure that provides for day-to-day operations and budgetary issues to be executed by a council-appointed City Manager.

► CLIMATE & PHYSICAL CHARACTERISTICS

Elevation: 406 feet (124 meters) above sea level
Location: Latitude: 35°59.87 N, Longitude: 78°54.21 W

Area:	U.S.	Metric
County:	299 sq. miles (290 land)	773 sq. km
City:	95 sq. miles	246 sq. km

Climate

	U.S.	Metric
Avg. Summer High/Low	87/66°F	31/19°C
Avg. Winter High/Low	51/31°F	11/-1°C
Annual Precipitation	41.3 in.	104.9 cm
Annual Snowfall	7.9 in.	20.1 cm
Prevailing Wind (Southwest)	7.5 mph	12.1 km/h
Coldest Month		January
Warmest Month		July
Wettest Month		August
Driest Month		October
Annual Sunshine Days		212 days

Source: State Climate Office of North Carolina

For further information related to the data contained in this summary, please contact:

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